

Cloud Exit Management



The requirement

Organisations increasingly need to plan for cloud exit scenarios as part of responsible digital service management. These scenarios may include supplier exit, contract expiry, service re-procurement, platform change, cloud repatriation, addressing data sovereignty issues, or data centre exit. Without early planning, cloud exits can introduce significant operational, financial, security and compliance risks.

Organisations often lack a clear, tested exit strategy, including understanding data portability, service dependencies, contractual obligations and operational readiness. This can result in delayed transitions, increased cost, service disruption and reduced negotiating leverage with suppliers.

There is a requirement for a structured cloud exit service that supports planning, assurance and transition in a controlled and proportionate way. The service must minimise risk, support compliance with public sector standards, and enable organisations to exit or to move cloud services confidently while maintaining service continuity and value for money.

Redesmere's solution

Redesmere's Cloud Exit Services provide independent support to help public sector organisations plan and manage cloud exits and movements between cloud providers in a controlled and proportionate way. The service focuses on reducing risk, maintaining compliance and protecting service continuity.

We assess exit readiness and define practical exit strategies, with support for transition planning where required. This enables organisations to make informed, defensible exit decisions aligned to governance and assurance expectations.

The service also includes components to manage the design, build and fit out of on-premise data centres in cases where workloads are being brought back to on-premise hosting facilities.

The Services can be delivered as targeted assessment and improvement programmes, or through ongoing managed services to drive delivery and migration.

A key component of our service focuses on developing the capabilities and teams our clients need to onboard new cloud technologies and services. This component of the service provides a comprehensive suite of organisational and people-development capabilities designed to complement and enhance the adoption, optimisation, and ongoing management of cloud services.

Our teams are multi-disciplinary with significant expertise in cloud strategies, business architecture, technical architecture, cloud transformation, digital transformation, programme turnaround, programme control, delivery enablement and independent assurance.

We are truly independent from incumbent and potential new service providers, and do not therefore have any conflicts of interest in respect of the services which are to be migrated or introduced.

When to use these services?

The service provides structured support for planning and managing cloud exit and transition scenarios. This includes assessing exit readiness, identifying risks and dependencies, and defining practical exit options aligned to organisational and contractual constraints.

Clients typically use the service to support supplier exit, contract renewal decisions, data centre exit, cloud repatriation or re-procurement. The service helps organisations understand what is required to exit safely, what risks need to be managed, and how migrations can be delivered with minimal disruption.

Where services span multiple suppliers, platforms or contracts, the service provides a consistent framework for exit planning, improving oversight and reducing uncertainty.

What are the benefits?

- ▶▶ Reduces risk associated with cloud and supplier exits
- ▶▶ Maintains service continuity during transition
- ▶▶ Strengthens negotiating position with suppliers
- ▶▶ Reestablishes data sovereignty
- ▶▶ Improves compliance with public sector standards
- ▶▶ Controls cost and avoid unplanned exit expense
- ▶▶ Protects data, services and value
- ▶▶ Accelerates technical debt reduction

How we work

We tailor our services to our clients' specific requirements, agree the objectives and outcomes that are to be achieved, and document these in formal Statements of Work (SoWs).

An integral part of each SoW is the implementation plan for the services which sets out how the objectives and outcomes are to be achieved as a series of epics.

The vast majority of our client engagements are outcome-based arrangements, with milestone-based payments that are linked to the achievement of the objectives and outcomes set out in the SoWs.

We maintain detailed plans throughout each engagement which we use to review progress and to reprioritise work with our clients on a regular basis.

A key component of most of our implementation plans is "Service Transition" which we use from the outset of each engagement to plan and manage any offboarding activities.

Our services are usually provided during normal business hours. However, we recognise that some cloud transformation activities need to be performed out of hours and at weekends which we are happy to incorporate into the service if necessary.

We are able to operate using our own or our clients' tooling, cloud and Office 365 infrastructure.

What is distinctive about us?

Redesmere's core proposition is that:

- ▶▶ Our small multi-disciplinary teams are hand-picked for each individual client engagement.
- ▶▶ We have the skills, track record and gravitas to make a real difference.
- ▶▶ Our people have extensive experience of digital transformation, delivery and cloud implementation programmes.
- ▶▶ Our independence means that we do not have any conflicts of interest to get in the way.
- ▶▶ We are able to provide our services through time and materials, fixed price or output-based contracts, when appropriate.

How to contact us?

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